














Incoterms 2010

Risk Cost Insurance Sea Freight *All information without guarantee. See Incoterms® 2010 for further details

													
	Seller	Customs	Loading	Carrier	Cargo Terminal	Port	Transport	Port	Cargo Terminal	Carrier	Customs	Unloading	Buyer
EXW Ex Works	Risk and Cost bars from Seller to Seller.												
FCA Free Carrier	Risk and Cost bars from Seller to Carrier. Text: "Or any other agreed point of delivery".												
FAS Free alongside ship	Risk and Cost bars from Seller to Port. Sea Freight bar from Port to Buyer.												
FOB Free on board	Risk and Cost bars from Seller to Port. Sea Freight bar from Port to Buyer.												
CFR Cost & Freight	Risk and Cost bars from Seller to Port. Sea Freight bar from Port to Buyer.												
CIF Cost, insurance & freight	Risk and Cost bars from Seller to Port. Sea Freight bar from Port to Buyer. Insurance bar from Seller to Buyer. Text: "In seller's option" (Seller to Port), "Obligation" (Port to Buyer).												
CPT Carriage paid to	Risk and Cost bars from Seller to Carrier. Text: "Or any other agreed point of delivery". Sea Freight bar from Carrier to Buyer. Text: "Or any other agreed point of delivery".												
CIP Carriage & insurance paid to	Risk and Cost bars from Seller to Carrier. Text: "Or any other agreed point of delivery". Sea Freight bar from Carrier to Buyer. Text: "Or any other agreed point of delivery". Insurance bar from Seller to Buyer. Text: "In seller's option" (Seller to Carrier), "Obligation" (Carrier to Buyer).												
DAT Delivered at terminal	Risk and Cost bars from Seller to Cargo Terminal. Text: "Or any other agreed terminal".												
DAP Delivered at place	Risk and Cost bars from Seller to Unloading. Text: "Or any other agreed named place".												
DDP Delivered duty paid	Risk and Cost bars from Seller to Buyer.												